Preparing Your Facilities for the Unexpected
Agenda

- Challenges
- Mitigating Risks Through Analytics
- Project Delivery & Benefits of JOC
- Leveraging Joint Purchasing Networks
- Recap
Mark Kennedey
Director of Market Strategy and Development – Healthcare
Gordian
Challenges

A Dialogue
Defining Risk:

Portfolio Transparency

What are the biggest challenges to operational consistency?
How do you minimize service failures and outages?
Controlling Costs

What challenges do you face when budgeting for emergency projects?
How do you ensure high quality work is being done and shortcuts are avoided during recovery activities?
Mitigating Risks Through Analytics
Identifying Vulnerabilities

Knowing weaknesses is a strength
Building Portfolios

Project prioritization creates consensus.
Senior Executive and Board Presentations

Communicate risks and how you'll solve for them
Project Delivery Methods
Choosing a Procurement Method

- In-House Staff
- Unit Price Contracts
- Design-Bid-Build
- Time and Materials
- CM at Risk
- Design-Build
- Job Order Contracting
Choosing a Procurement Method

- In-House Staff
- Time and Materials
- CM at Risk
- Design-Build
- Design-Bid-Build
- Unit Price Contracts
- Job Order Contracting
Choosing a Procurement Method

- In-House Staff
- Unit Price Contracts
- Design-Bid-Build
- Time and Materials
- CM at Risk
- Design-Build
- Job Order Contracting
Choosing a Procurement Method

- In-House Staff
- Unit Price Contracts
- Design-Bid-Build
- Time and Materials
- CM at Risk
- Design-Build
- Job Order Contracting
Choosing a Procurement Method

- In-House Staff
- Unit Price Contracts
- Design-Bid-Build
- Time and Materials
- CM at Risk
- Design-Build
- Job Order Contracting
Choosing a Procurement Method

- In-House Staff
- Unit Price Contracts
- Design-Bid-Build
- Time and Materials
- CM at Risk
- Design-Build
- Job Order Contracting
Choosing a Procurement Method

- In-House Staff
- Unit Price Contracts
- Design-Bid-Build
- Time and Materials
- CM at Risk
- Design-Build

Job Order Contracting
Job Order Contracting (JOC) Definition

- Indefinite delivery/indefinite quantity (IDIQ) contract
- Helps owners complete a large number of individual projects with a single, competitively-awarded contract
- Tasks are based on guaranteed, preset costs
Benefits of JOC
Time Management and Project Execution
Cost Control and Transparency
C via operative purchasing
JOC via Joint Purchasing Organizations

Power of group buying

Immediate access to competitively awarded, local contractors

Eliminate the need to bid projects separately
50-67%
Job Order Contracting (JOC) Definition

Challenges of emergency work include expedited timelines, minimizing the financial impact and quality assurance.

Facilities assessments are a critical tool to identify, manage and mitigate vulnerabilities.

Job Order Contracting expedites the construction procurement process while keeping costs fair and reasonable.

Joint purchasing networks can be another pathway to expedite emergency response.
Q&A